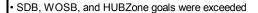
## **GENERAL SERVICES ADMINISTRATION**

## **OVERALL GRADE**

· GSA achieved 34.22% exceeding its small business goal of 34% but acheving the 23% Government-wide goal





- · Although GSA did not met its SDVOSB goal, it made progress from the previous year
- SDB increased by \$115 million and WOSB increased \$28 million from FY2006

**GREEN** 

YELLOW

SMALL BUSINESS GRADE				
	FY2006/FY2007 % GOAL	FY2006 SMALL BUSINESS ACHIEVEMENTS	FY2007 SMALL BUSINESS ACHIEVEMENTS	MADE PROGRESS?
RED	45%	32.22% (\$1,751,893,757)	34.22% (\$1,674,121,874)	YES
NED		SOCIO-ECONOMIC	C GRADES	
SDB	FY2006/FY2007 % GOAL	FY2006 SMALL BUSINESS ACHIEVEMENTS	FY2007 SMALL BUSINESS ACHIEVEMENTS	MADE PROGRESS?
CDEEN	13%	9.91% (\$539,058,096)	13.37% (\$654,122,593)	N/A
WOSB	FY2006/FY2007 % GOAL	FY2006 SMALL BUSINESS ACHIEVEMENTS	FY2007 SMALL BUSINESS ACHIEVEMENTS	MADE PROGRESS?
GREEN	5%	5.50% (\$299,183,672)	6.70% (\$327,925,105)	N/A
HUBZONE	FY2006/FY2007 % GOAL	FY2006 SMALL BUSINESS ACHIEVEMENTS	FY2007 SMALL BUSINESS ACHIEVEMENTS	MADE PROGRESS?
GREEN	3%	4.82% (\$262,176,281)	5.57% (\$272,421,113)	N/A
SDVOSB	FY2006/FY2007 % GOAL	FY2006 SMALL BUSINESS ACHIEVEMENTS	FY2007 SMALL BUSINESS ACHIEVEMENTS	MADE PROGRESS?
0	3%	1.45% (\$79,040,462)	2.25% (\$109,872,940)	YES
RED	<u> </u>		<u> </u>	
		CRITERI	Α	
	THE AGENCY MUST MEET 1	00% OF ITS SMALL BUSINESS GOAL, 3 SC	OCIO-ECONOMIC GOALS AND MAKE PROGR	RESS IN THE REMAINING GOALS

PROGRESS DEFINED: SBA USED 1 OF 2 INDICATORS IN DETERMINING WHETHER AN AGENCY MADE PROGRESS ON THEIR SOCIO-ECONOMIC GOALS: (1) A PERCENTAGE INCREASE OVER FY2006 GOAL ACHIEVEMENT OR (2) FY2007 GOAL ACHIEVEMENT DOLLARS IS GREATER THAN THE ACHIEVEMENT AVERAGE FOR THE PAST 3 YEARS (FY2005-FY2007).

DOES NOT MEET THE ABOVE (YELLOW) STANDARDS

THE AGENCY MUST MEET 90-99% OF ITS SMALL BUSINESS GOAL, 1 SOCIO-ECONOMIC GOALS AND MAKE PROGRESS IN REMAINING GOALS